

# The Times-Dispatch INDUSTRIAL SECTION

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## REAL ESTATE AND BUILDING NEWS

Rental Perplexities Being  
Out of the Way, Sales  
Are Considered.

MORE INQUIRY  
AND LARGE SALES

Cost of House-Building Not So  
Great, and Many Are En-  
couraged to Break  
Ground—All Con-  
tractors Are  
Busy.

The real estate agents, without exception, report increased animation and more inquiry for property on the part of home-seekers and investors alike. Said one of them yesterday: "Now that the rental season is about over, and all the agents have rented all the houses they have on their lists they are able to give undivided attention to sales and prospective sales. The rental agents have had a hard time this year for it is likely that no September has ever seen more changes than this. The preachers and the doctors are going to have a hard time for a month or two finding the new locations of their clients. These many changes have given the agents no little trouble. In nearly every case of a change the new renter wanted some improvements made. Besides the trouble of getting the owners to consent to the making of these improvements we agents have had the labor problem to contend with.

"The contractors who were willing enough to do the work were hampered by the scarcity of mechanics and laborers, and it is very likely that the new year will be here before the renters begin to enjoy some of the promised improvements in the premises they have rented for the year."

**Business Generally Good.**  
A good general business in all the real estate lines was done during the week, and inquiry led to the placing on the string of a number of prospective deals that will doubtless materialize before the cold winter months come along.

Several interesting sales were brought to a close during the week. Messrs. J. Thompson Brown & Co. sold No. 194 East Broad Street to Mr. Ferdinand Ebel for \$18,000 cash.

This property was known as the Brown place. It having been owned for many years by the late Christopher Brown and later by his son, Mr. C. C. Brown. Recently Mr. Brown purchased and moved to the noted "Long Row Farm" in Hanover county, near Beaver Dam.

This old country home was a part of the original grant from the Crown to General Thomas Nelson, who afterward became one of the heroes of the Revolution.

**Other Good Sales.**  
Messrs. J. Thompson Brown & Co. made another interesting sale during the week. They sold the residence No. 3131 Floyd Avenue to Mrs. D. W. Anderson for \$12,500. Mrs. Anderson will make the place her home.

Messrs. McVeigh & Glinn sold for the Virginia Trust Company the vacant lot at the corner of Harrison and Franklin Streets to Mr. Wirt A. Chesterman for \$10,000. The lot is a trifle over sixty-three feet front, and is bordered by the city street on the west. Mr. Chesterman will immediately improve the property by the erection of small apartment houses of the most modern type and with all of the up-to-date improvements and conveniences.

**Auction Sales To Loom Up.**  
The time has come for the public auction sales to begin, and a study of the advertising columns will show that this line of business will be opened up with a vim this week—that is, if the weather permits. Several of the agencies will offer property if the rains do not come and prevent.

In Richmond a shower will knock a real estate auction sale right out of time. That is because Richmond will stick to the old-fashioned way of having auction sales of real estate on the premises, where the bidders can look at the ground and the location of the property. As the price of real estate at auction is in an exchange arranged for the purpose, and where sales when advertised will take place rain or shine. That is the one thing that Richmond is behind the times on. In all other things this goodly city is right up in the front rank.

There is continued activity in the suburbs, and property is being sold right along in Glinter Park, Highland Park, Barton Heights and other suburban points. As the price of property in these places is usually far below the city prices, a high-class suburb would build a few houses in these suburbs for rent they would make a good thing. If a new-comer wants to locate in any of them, the said new-comer will have to buy a north or buy a lot and build. There are no places for rent.

**Glinter Park.**  
It is development work, permanent improvement and accessibility to the business centers that make all residence sections really valuable, and where a suburban section meets these requirements it has many advantages over those of the city. As the price of suburban properties are usually far below the city prices, a high-class suburb would build a few houses in these suburbs for rent they would make a good thing. If a new-comer wants to locate in any of them, the said new-comer will have to buy a north or buy a lot and build. There are no places for rent.

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## STREET SCENES AND NOTABLE BUILDINGS IN GROWING CITY OF WINCHESTER



## PROSPEROUS YEAR FOR WINCHESTER

Employment is Abundant,  
No Business Failures,  
Lowest City Tax.

## LINK SECTION TO NATIONAL CAPITAL

Ultimate Object of Winchester  
and Washington City Com-  
pany is to Construct  
Great Trolley Road  
to Washing-  
ton.

[Special to The Times-Dispatch.]

WINCHESTER, VA., September 7.—The city of Winchester, nestled in the northern part of the far-famed Valley of Virginia, not thirty miles from where Governor Spotswood and his gallant Knights of the Golden Horse shoe raced from the summit of the Blue Ridge upon its pristine beauty, and now boasting of nearly eight thousand souls, has every reason to believe the present year will be one of the most prosperous in its annals. With an abundance of employment for all its people; with probably the lowest city tax rate in Virginia; with no business failures, its manufacturing and educational advantages, and with everything tending to benefit one morally, socially, physically and financially, the city has a prospect for success and improvement never before enjoyed. There is enough work at good wages for every skilled mechanic and ordinary laborer in the community and many from outside. The Golden Horse shoe race, a vacation, tenant house or more luxurious. While it is true the apple will not be seen in as large quantities as during the banner years, yet there will be a great amount of this fruit harvested this season.

Scores of buildings are being erected in Winchester, and a vacant tenant house is hard to find. The factories will distribute hundreds of thousands of dollars. These factories claim to be handicapped by the failure to secure enough operatives, and there is a universal cry among the farmers for labor. The tillers of the soil are often put to their wits' ends to gather in their crops.

**Trolley Line to Capital.**

Naturally, when the subject of prosperity and enterprise is brought up, the average Winchesterian calls one's attention to the Winchester and Washington City Trolley Company. As its name implies the ultimate object of this company, which is composed of the leading business men and capitalists of this section, is to connect this city and the National Capital with a trolley line, but this will not materialize until the company gets firmly established as a producer of an electric current that will supply this part of the Valley with light and power. After this the most important step the company has to take is to step the trolley line to the city. At present it is not actively considered. However, the company has secured the necessary franchise and the right of way. Nothing will be done for at least a year, yet it is not an impossibility. Within the next two years, a great power plant, costing more than \$250,000, and equipped with the best and most modern machinery that will be capable of 2,500-horse power, has been built at Littlehamlet on the Shenandoah River, six miles from Harper's Ferry. Here modern ingenuity has harnessed the waters of "The Daughter of the Stars," and where the Indian's can be at one time carried to and fro and the fawn and doe and other wild animals came to drink in the days before white men trod this Valley a gigantic dam spans the river and the forces of nature are utilized to generate a power that is transmitted to Charles Town, W. Va., Berryville, Va., and Winchester, twenty-nine miles distant. And already the big plants are beginning to use the current and are doing away with the old-fashioned water power.

Several of the warehouses have taken this fact outside capital that desires a favorable location. Cheaper power for operating is to be had. The president of this company is Mr. Lewis Jones, a wealthy resident of Boyce, Clarke county, and formerly of St. Louis. Mr. Mullikin is reputed to be one of the most successful business men in the State. He is being invested in many of the various enterprises and banking institutions of this section. Mr. Shirley Carter, another progressive citizen, is the secretary and treasurer.

**Big Manufacturing Plants.**

Other manufacturing enterprises that have much to do with the advancement of Winchester are the Lewis Jones Knitting Mills, which pay over \$50,000 annually to its employees, and the Virginia Woolen Mills, which distribute about \$100,000 each year in Winchester. The president of the former is Lewis Jones, a Philadelphia capitalist, and its secretary and treasurer is William H. Baker, better known as one of the largest chocolate manufacturers in the United States. The president of the latter company is W. H. Crawford, of Martinsburg. What is said by some to be a never-failing evidence of the prosperity of a people is the banks of a community. There are three of these in Winchester—the Shenandoah Valley National Bank, S. H. Hunsbrough is president, the Farmers and Merchants' National Bank, and the Winchester Savings Bank.

**NUMBER OF VIRGINIANS  
ARE GRANTED PATENTS**

[Special to The Times-Dispatch.]  
WASHINGTON, D. C., September 7.—Messrs. Davis & Davis, Washington patent attorneys, report the grant this week to citizens of Virginia of the following patents:  
C. Brizzolara and D. Lever, of Richmond, internal combustion engine.  
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## TOBACCO-GROWERS SHOULD ORGANIZE

Views of a Banker—His Earnest  
Advice to Raisers of Dark  
Weed.

## SEVERAL OBJECT LESSONS

Blackstone Banker Urges Farm-  
ers of Dark Tobacco Belt to  
Combine for Protection.

BLACKSTONE, VA., September 7.—The farmer will doubtless ask himself why should one who is following the pursuit of banking interest himself in the Dark Tobacco Growers' Association of Virginia, as it appears to be the opinion of some of our farmer friends, that the only use that the banker has for him is to charge him the biggest interest possible on his note and rejoice in an opportunity to protect the same if not paid the day it is due. Not so, however, and if he will duly consider, he will doubtless conclude that the power which the banker has over the farmer likewise shall be for the advancement of the interests of the banker, the merchant, the miller, the blacksmith, the undertaker and about everybody; but if the farmers will not amalgamate themselves for the furtherance of their own interest, who shall they rely upon to do it for them? Some years ago when the writer was a bookkeeper in a hardware store in Blackstone, Va., or perhaps a manufacturing plant, he owned a small farm not far from the town, and he was then, and now, resident, during which time the Dark Tobacco Growers Association of Virginia was organized. He saw the importance of organization, and while he grew then no tobacco, he associated himself with the organization for the purpose of lending it what he thought might be in his power. He has grown but one crop of tobacco, that of 1906, which is now in the hands of the association, and his 1907 crop will also be turned over to it as soon as it can be harvested, and expects to do likewise from year to year during the life of the association, so long as his product means a collateral value with the banking people, for the accomplishment of a purpose which our farmers should strive for ere this. This is the interest which I have in your welfare as a brother farmer.

The bankers interest being so closely allied with that of the farmer, it behooves every banking institution in this State to encourage and support this great and important move. The concrete and such in the Dark Tobacco Belt of Virginia that nearly every line of business is dependent to a very great extent upon the prosperity of the farmer, particularly in the country. In a banking institution, which, in a measure, are but feeders for the larger measure, and we must therefore be alive to the situation, as the banker, who in days gone by, sat in his easy chair and waited for developments to make his business, must change his methods, or else take a back seat, by pressing developments, or else his institution will be on the wane. Therefore, as merchants, as bankers and as everything else, we should amalgamate ourselves with the farmers for the accomplishment of one common good—that of making the Dark Tobacco Growers' Association of Virginia one of the strongest organizations of modern times, and instead of being forced to accept the small figure which has been allotted to the tobacco producer before his crop has even been housed, we ourselves be in a position to say what price we shall receive. Then, and not until then, shall we see the farmer with money in his pocket, which will pay his store accounts, his fertilizer accounts and all other accounts, and the vaults of our banks overflowing with the money of the farmers, whither they have brought it for safe-keeping.

This is a day of organization, as expressed, and supported by our Chief Executive, Theodore Roosevelt, before an assemblage of Western farmers during one of his Western tours, for without organization, we can accom-

## PIPING TEXAS OIL; NEW WELLS FOUND

Indian Territory Joins Hands  
With Texas and Big Pipe  
Lines Built.

## STRIKING OIL EVERYWHERE

Shipments Being Made to For-  
eign Lands and Trust Re-  
fineries Defied.

[Special to The Times-Dispatch.]  
BALTIMORE, MD., September 7.—In its issue of this week the Manufacturers' Record publishes details of the completion, at a cost of \$5,000,000, of a pipe line connecting the oil fields in the Indian Territory with the Texas Gulf Coast, one of the largest undertakings of the kind in the history of the petroleum industry. The work was done by the Gulf Pipe Line Company in exactly six months, and represents the laying of eight-inch pipe from the Glenn Pool, 150 miles through Texas to Sour Lake, where connection is made with a pipe line leading 35 miles to the refinery and docks at Port Arthur, Tex. This makes a total line 450 miles long, which will require 125,000 barrels of oil to fill. Six pumping stations have been erected, each having two 37,500-barrel steel storage tanks, and the line will have a daily capacity of between 12,000 and 14,000 barrels.

**Another Big Job.**

The Texas Company, of Beaumont, another organization operating in the same field, has completed its eight-inch pipe line from a point two miles south of Tulsa, Okla., to West Dallas, Tex., a distance of 270 miles, and it is expected that the company will be sending oil all through to Port Arthur by January 1st. It will have nine pumping stations on its new line, and is completing at West Dallas steel storage tanks with a capacity of 450,000 barrels and a separating plant.

**Striking Oil Everywhere.**

The Gulf Coast region of Texas and Louisiana had a record-breaking production in 1905, but since then there has been a decrease in that field coincident with development in the Glenn Pool Territory, where in the Glenn Pool field more than 700 wells have been completed, and where for months past the daily production has exceeded 75,000 barrels, and if facilities could have been provided to handle the full capacity of the wells, it might just as easily have been 100,000 or 120,000 barrels a day. The companies having large investments in refineries in Southeast Texas, were confronted with a somewhat serious proposition when the production of oil in the Gulf Coast region began to fall.

**Had to Have More.**

Their requirements amounted to 20,000 or 25,000 barrels a day, and stocks were being drawn upon to the extent of 30,000 barrels or more a day. It was inevitable that they should look to the Indian Territory in making plans for their future supply. The excellent quality of the Territory crude for refining purposes, as compared with Gulf Coast oil, which is heavy and better adapted to fuel use than to refining, was a further attraction. With an adequate supply of Indian Territory oil, the Southeast Texas refineries figured that they would be on an equal basis with their Eastern competitors, who were, and are, now getting a large part of their supply of crude from the Territory. The importance of the increased refining industry is greatly increased, now that a plentiful supply of high-grade crude oil has been assured. The facilities for handling refined products from Port Arthur, when shipments are made direct from the refinery docks to English and continental ports are unsurpassed, and with the completion of the Panama Canal the Texas refineries will have a vast advantage over those on the Eastern seaboard in a shorter haul to many important points of consumption.

## GREAT STATE FAIR FOR OLD VIRGINIA

That is What the Manage-  
ment Will Make the  
Second Exhibition

## IMPROVEMENTS EVERYWHERE

Wonderful Work on the Grounds.  
More Exhibitors of All Kinds.  
Better Racing Events Sched-  
uled—Standard Raised  
in All the Depart-  
ments.

The Virginia State Fair is intended, and the management plans to make it, the school of the people, in which practical demonstrations are made of what is best in all the various classes of agricultural and industrial products. More and better State fairs have been and are being held this year than ever before, and the standard is being raised in all departments.

Farmers and merchants are given the opportunity to display their best products and women the results of their handiwork, while friendly competition for liberal premiums add zest to the occasion.

This year's State Fair, to be held October 7th, 8th, 9th, 10th, 11th and 12th, promises to excel in every department. The inaugural fair of last year, in point of equipment of grounds and buildings, the committee in charge of these matters, headed by Chairman Sam Cohen, has made great headway.

**Many Improvements.**  
The infield of the splendid mile race-track has been graded and leveled, and when the grass is grown on the big oval it will add much to the beauty of the grounds.

A fine sleepchase course has been laid out and a score of car-loads of cinders have been used. The fences have been repaired, and new sections added. The entrance and exits have been enlarged so as to accommodate the crowds with greater comfort and facility and houses of public comfort erected at convenient points on the grounds.

Every facility for getting to the Fair Grounds from the city will be provided by both street cars and steam roads, and every arrangement to avoid unpleasant congestion of the crowds will be arranged for in advance.

**Good Free Shows.**

Contracts have been closed for a series of the best line of free attractions ever seen in connection with a fair in this section of the South.

All of these acts will be presented free, twice daily, the performances taking place on a big vandeville stage, which will be erected immediately in front of the grandstand. Music for the fair and races will be furnished by Kessnich's Band. The free acts include: Prince O'Kabe's Royal Japanese Troupe, nine people; Rice Bros. grotesque horizontal bar; Victoria, aerialist and flying rings; Robin, the clown juggler; Marriott's bicycle and juggling manipulators; the Zohns, trapeze artists; the Deckmar-Schiller family, ten people, great acrobatic act.

Several of these acts are direct imports from the New York Hippodrome and are booked for next season on the Keith circuit of theatres.

**Interesting Races.**

The fastest trotting horse in the world will very probably be seen at the Virginia State Fair, which is to be held at Richmond, October 7th-12th. Major Delmar holds the world's record for a mile in 1:55 3/4, and the negotiations now pending look most favorable for the appearance of this wonderful horse on the Richmond track.

Allen Wilson, one of the good ones, (Continued on Second Page.)

## COTTON FIGURES; WHAT THEY SHOW

South's Manufacture of Its Own  
Product Growing More Im-  
portant Every Year.

## BUT LITTLE BEHIND NORTH

And Yet Foreign Lands Do the  
Bulk of the Cotton Manu-  
facturing.

NEW YORK, September 7.—The "Chronicle's" annual statement of the cotton crop, to be published to-morrow, makes for the year ending September 1, 1907, the total crop 13,550,760 bales, while the spinners' takings are 5,195,750 bales, leaving a stock on hand at the close of the year of 276,844 bales. The first table indicates the stock at each of the ports for 1906-7 and 1906-7. The receipts at the ports for each of the ports for 1906-7 and 1906-7. The receipts at the ports for each of the ports for 1906-7 and 1906-7.

The detailed table to be published will show that the total receipts at the Atlantic and Gulf shipping ports this year have been 5,735,167 bales, against 7,935,863 bales last year and 10,119,220 bales in 1904-5; and that the exports have been 5,527,228 bales, against 6,195,401 bales last season and 3,837,400 bales the previous season. Great Britain getting out of this crop 3,780,643 bales. If now we add the shipments from Tennessee and elsewhere direct to manufacturers, we have the following as the crop statement for the three years:

Year ending September 1, 1906-7: Receipts at ports, 5,735,167 bales; 1905-6, 7,935,863 bales; 1904-5, 10,119,220 bales. Shipments from Tennessee, etc., direct to mills, 1906-7, 1,238,505 bales; 1905-6, 985,593 bales; 1904-5, 1,234,215 bales. Total, 1906-7, 11,063,672 bales; 1905-6, 8,921,456 bales; 1904-5, 11,353,435 bales. Manufactured South, not included above, 1906-7, 2,487,050 bales; 1905-6, 2,384,670 bales; 1904-5, 2,203,406 bales. Total cotton crop for the year, 1906-7, 13,550,760 bales; 1905-6, 11,319,860 bales; 1904-5, 13,556,841 bales.

The result of these figures is a total crop of 13,550,760 bales (weighing 581,270 pounds) for the year ending August 31, 1907, against a crop of 11,319,860 bales (weighing 578,728,073 pounds) for the year ending August 31, 1906.

The total takings by spinners North and South during 1906-7 have reached 5,195,750 bales, of which the Northern mills have taken 2,768,682 bales and the Southern mills 2,427,068 bales.

**BUYING UP FRUIT CROP.**

**Jobs Anxious to Secure the Output in California.**

WASHINGTON, September 7.—Reports reaching the Department of Agriculture from California are to the effect that jobbers are anxious to secure the fruit crop for the season regardless of the situation as to the use of sulphur as a preservative. The crop is so scarce and the demand so great that jobbers are anxious to secure the output under any circumstances. It is further reported to the department that fruit producers are generally trying to keep the sulphur used down as low an amount as it is thought will preserve the fruit. Under the circumstances the Department of Agriculture is disposed to be lenient until there has been a fuller investigation of the subject.

**Grain Receipts for a Week.**

The Richmond grain market is assuming a decided importance. The receipts are growing larger as the days go by, and the Richmond millers are offering outside figures and all other inducements to grain producers to market their product in this city.

The receipts last week were not as large as the demand called for, but there were weather conditions that were unfavorable to large deliveries from Virginia fields. The receipts of wheat up to Friday morning amounted to 43,334 bushels; oats, 37,414 bushels; corn, 31,298 bushels; rye, 3,044 bushels; flour, 4,150 barrels; hay, 398 tons; millfeed, 155 tons.

## DANVILLE HAD NO HOLIDAY SEASON

Kept Busy All Summer and  
Now Putting on Fall Busi-  
ness Airs.

## MUCH BUILDING ON THE DAN

Tabacco Men Preparing for an  
Unusually Busy Season.  
Mechanics Wanted.

[Special to The Times-Dispatch.]  
DANVILLE, VA., September 7.—It has been said by visitors during the summer that Danville is wild over baseball, gone crazy over the game, and all that kind of thing. It is true that Danville is very proud of its crack team and the people generally are patrons of the game.

But these things have in no sense interfered with business, for as a matter of fact, Danville has had no summer vacation, and everything in business way has been going right along in as lively a manner as if there had been no hot weather at all. All summer there has been more building going on than ever known in the same season of the year before. The only drawback to building operations has been the scarcity of labor. This has probably prevented the erection of several business houses and homes that had been planned for the summer.

**Moving to Suburbs.**

Danville people are beginning to take a more lively interest in suburban comforts. Mountain View is a new suburb on the car line to the west of the city. Lots and streets and avenues are being laid off, some have been sold and it is said that in due time handsome residences will be erected on the new lots.

The new and splendid building for the Morotock Manufacturing Company is nearing completion. The company has already arranged to increase its forces to something like double the present force, and to enlarge the product of the factory accordingly. This factory now sells overalls in every State in the Union.

**Bright Tobacco Outlook.**

The Virginia Hardware and Manufacturing Company which has recently provided separate quarters for the harness manufacturing department has just moved in. This company is also cramped for the lack of labor. The company is looking high and low for harness-makers.

Farmers coming to the city from all parts of the bright tobacco belt are making the growing crop in splendid condition. Not as large as it has been in some years, but the stock will be good and the warehousemen and other tobacco dealers are looking for great business the coming fall and winter. Several of the warehouses have taken advantage of the August quiet to make improvements about their houses, so as to be better able to handle the crop when it begins to roll in to market.

Main Street, the principal business thoroughfare is beginning to put on its busiest airs, and the merchants declare they have never seen business better at this season of the year.

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